

CITY OF
LAKELAND
TENNESSEE

TREASURER'S
REPORT
JULY 2020



EXECUTIVE SUMMARY

The following Executive Summary is provided to assist in the review of the monthly Treasurer's Report on the following pages.

This Treasurer's Report is presented during the period of year-end accrual in preparation for the annual audit and, as such, is not a complete monthly Treasurer's Report but rather selected financial data of importance to the Board of Commissioners.

Included in this Summary Interim Treasurer's Report:

1. Reconciled Cash and CD Balances for All Funds –
 - a. Cash as of July 31, 2020 is \$2.6 million (19.3%) higher than as of July 31, 2019
 - b. Cash as of July 31, 2020 is \$1.5 million higher than as of June 30, 2020 – in part due to receipt of CARES Act funding (\$407k) and TN Governor's Appropriation (\$308k)
2. Monthly Receipts FY2021 vs. FY2020 (Cash Basis)
 - a. General Fund
 - i. Local Taxes and State Shared Revenues represent underlying economic transactions from May. Local Taxes is up 10.3%, State Shared Revenues (other than one-time Governor's Appropriation) are down 7.3%
 - ii. Licenses and Permits are the biggest reduction, due to several development-related fees received in July 2019
 - iii. **Recurring** (normal operations) receipts were down 9.3% year over year; however, it is important to look at the City's overall trend during the COVID-19 pandemic and note that the trailing three months of receipts (representing underlying economic transactions from March – May) are **up 6.2%**
 - iv. One-time receipts (CARES Act funding, TN Governor's Appropriation) have been segregated to prevent distortion of the information presented
 - b. State Street Aid Fund
 - i. State Shared Revenues include gas and motor fuel taxes, which are allocated pro-rata by the State of Tennessee – revenue is down 10.7% related to transactions in May 2019
 - ii. This represents a slow down of the economic reduction of motor vehicle taxes statewide due to COVID-19
 - c. Sewer
 - i. Receipts are down 38.8% year over year due to development-related sewer connection fees received in July 2019 for larger projects
 - d. Storm Water and Solid Waste Fees
 - i. Storm Water fees increase is due to \$25k of code violation revenues – other fluctuations in these funds is minimal

EXECUTIVE SUMMARY (CONTINUED)

Key Take-Aways:

1. The City's cash balances remain strong and are much higher than one year ago.
2. General Fund revenues will continue to be monitored, especially sales taxes (both local and state-shared).
3. Factors that would potentially skew our economic analysis (such as the one-time large grant revenue receipts) are isolated to ensure we are comparing comparable data.
4. Given that the General Fund, our primary operating fund, has a revenue increase of 6.2% over the trailing three months, related to March – May 2020 economic activity), **no current budgetary amendments for revenue reductions are proposed.**
5. City Staff will continue to monitor receipts and economic trends as we continue fiscal year 2021 to identify potential budgetary modifications to present to the Board of Commissioners.

EXECUTIVE SUMMARY (CONTINUED)

Budget Transfers

As noted in ORD 19-275, funds “may be transferred from one appropriation to another in the same fund by the Finance Director” and “shall be reported to the governing body at its next regular meeting.”

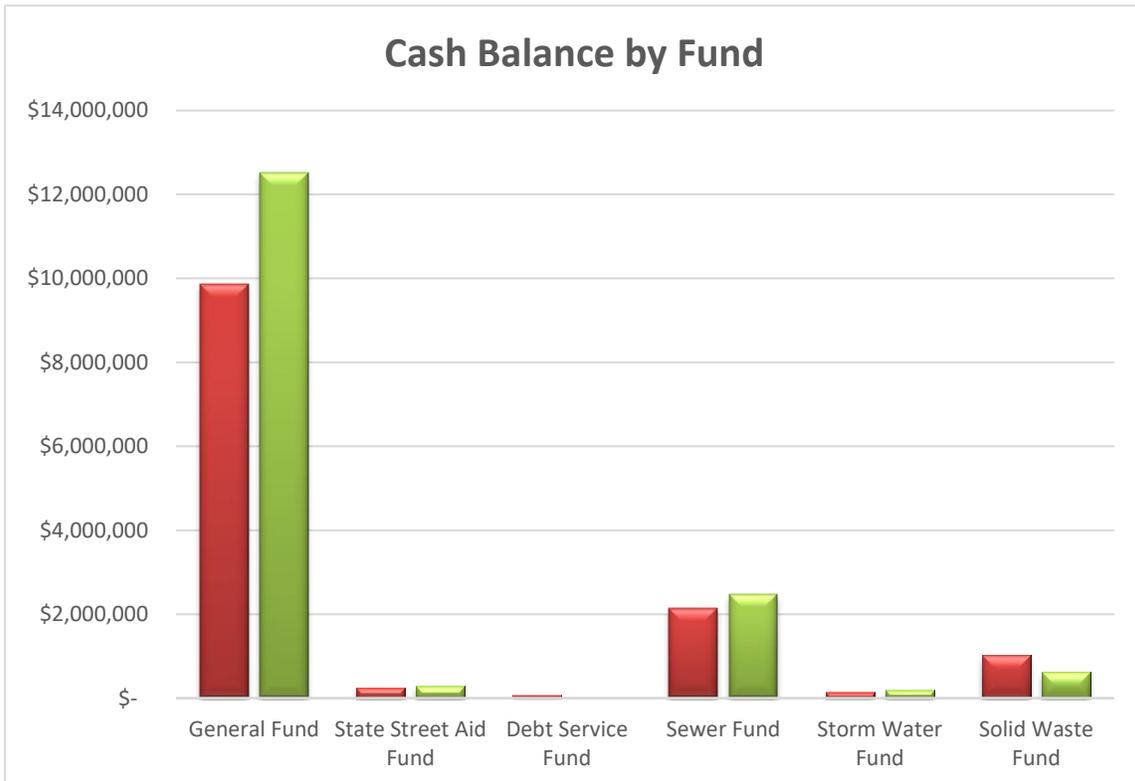
Budgetary transfers are as noted in Appendix A at the back of this Treasurer’s Report.

CITY OF LAKELAND

ALL FUNDS

RECONCILED CASH AND CD BALANCES

	As of 7/31/2019	As of 7/31/2020	Year over Year Variance	% Variance
General Fund	\$ 9,852,160	\$ 12,520,270	\$ 2,668,110	27.1%
State Street Aid Fund	247,091	278,425	31,334	12.7%
Debt Service Fund	71,303	43	(71,260)	-99.9%
Sewer Fund	2,134,625	2,465,412	330,787	15.5%
Storm Water Fund	140,840	188,634	47,794	33.9%
Solid Waste Fund	1,019,288	615,289	(403,999)	-39.6%
	\$ 13,465,307	\$ 16,068,073	\$ 2,602,766	19.3%



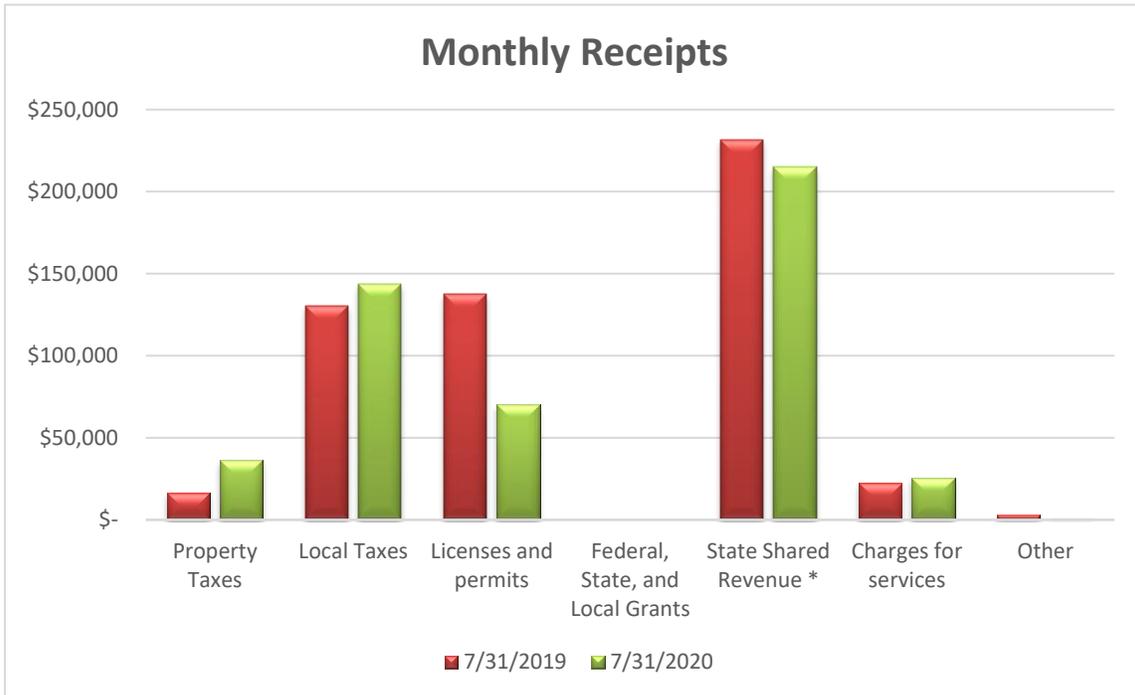
CITY OF LAKELAND

GENERAL FUND

MONTHLY RECEIPTS FY2021 VS. FY2020 (CASH BASIS)

	Month Ended 7/31/2019	Month Ended 7/31/2020	Year over Year Variance	% Variance
Recurring:				
Property Taxes	\$ 16,581	\$ 36,494	\$ 19,913	120.1%
Local Taxes	130,477	143,939	13,462	10.3%
Licenses and permits	137,500	70,129	(67,371)	-49.0%
Federal, State, and Local Grants	-	-	-	N/A
State Shared Revenue *	231,690	214,859	(16,831)	-7.3%
Charges for services	22,716	25,599	2,883	12.7%
Other	3,247	783	(2,464)	-75.9%
Subtotal - recurring receipts	542,211	491,803	(50,408)	-9.3%
One-Time:				
Federal, State, and Local Grants	-	715,438	715,438	N/A
Total receipts	\$ 542,211	\$ 1,207,241	\$ 665,030	122.7%
Recurring Receipts - less Hall Tax	\$ 410,837	\$ 430,029	\$ 19,192	4.7%
3-Month Receipts - less Hall Tax	\$ 1,139,511	\$ 1,209,936	\$ 70,425	6.2%

* Primarily due to decreased annual Hall tax - \$61,774 in 2020; \$131,374 in 2019

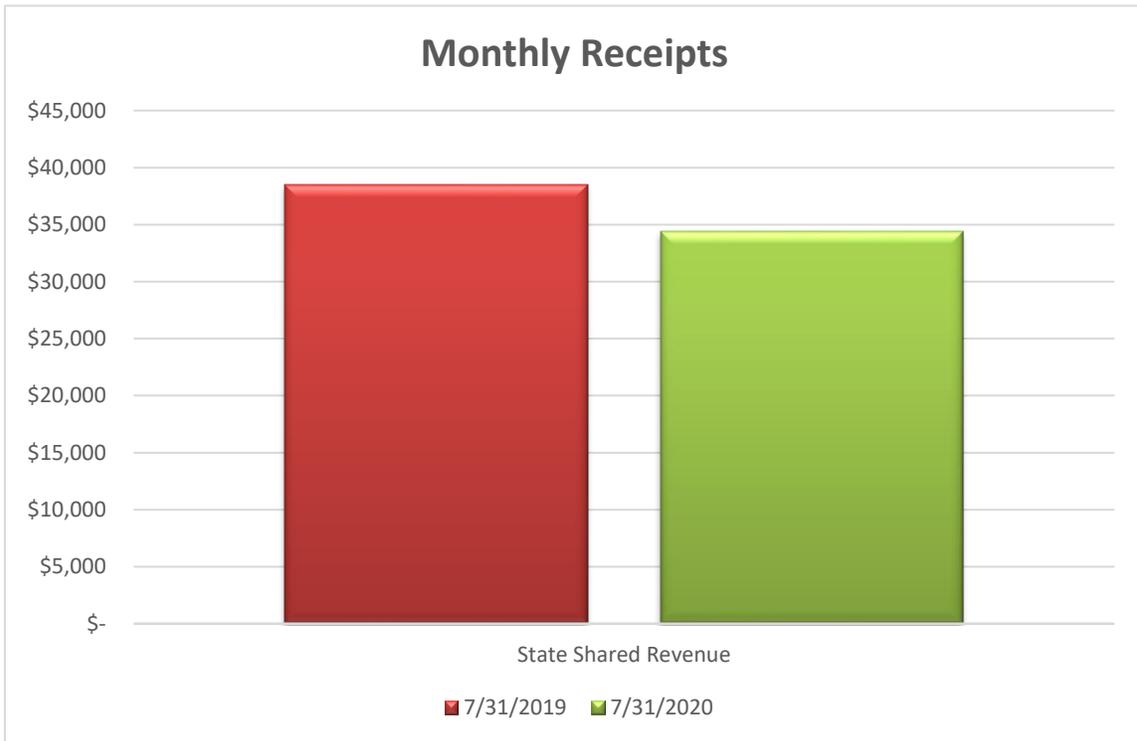


CITY OF LAKELAND

STATE STREET AID FUND

MONTHLY RECEIPTS FY2021 VS. FY2020 (CASH BASIS)

	Month Ended 7/31/2019	Month Ended 7/31/2020	Year over Year Variance	% Variance
State Shared Revenue	\$ 38,495	\$ 34,367	\$ (4,128)	-10.7%
	\$ 38,495	\$ 34,367	\$ (4,128)	-10.7%

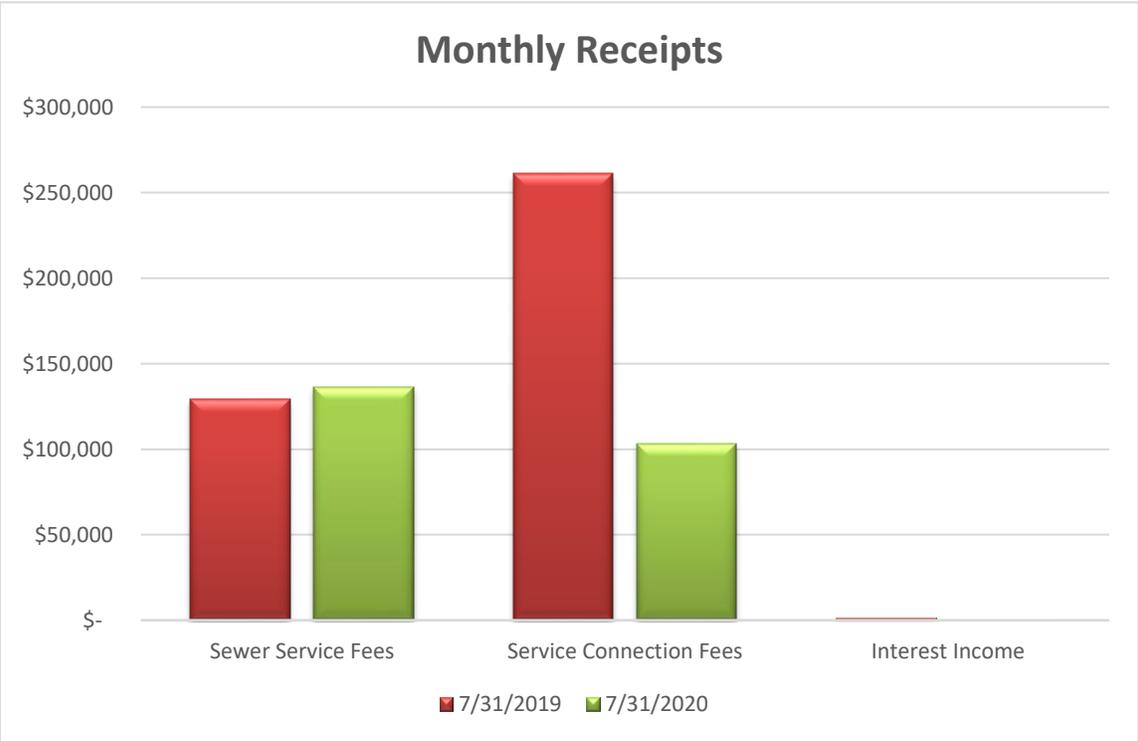


CITY OF LAKELAND

SEWER FUND

MONTHLY RECEIPTS FY2021 VS. FY2020 (CASH BASIS)

	Month Ended 7/31/2019	Month Ended 7/31/2020	Year over Year Variance	% Variance
Sewer Service Fees	\$ 129,349	\$ 136,337	\$ 6,988	5.4%
Service Connection Fees	261,165	103,350	(157,815)	-60.4%
Interest Income	1,348	285	(1,063)	-78.9%
	\$ 391,862	\$ 239,972	\$ (151,890)	-38.8%

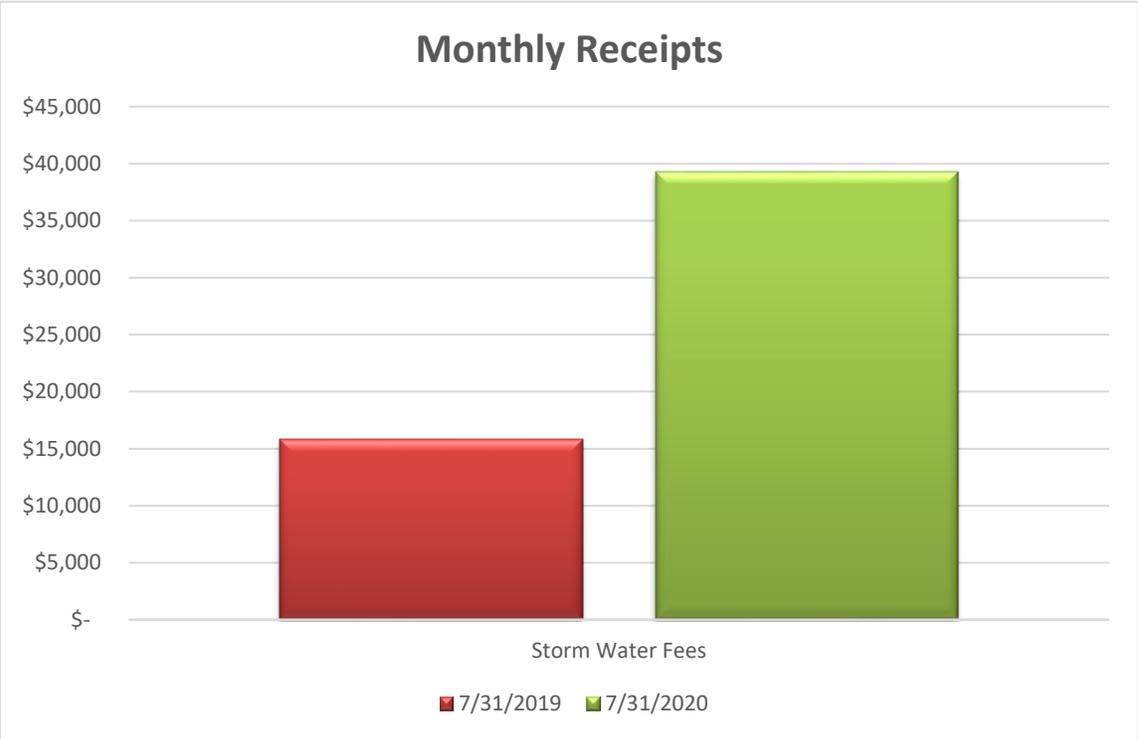


CITY OF LAKELAND

STORM WATER FUND

MONTHLY RECEIPTS FY2021 VS. FY2020 (CASH BASIS)

	Month Ended 7/31/2019	Month Ended 7/31/2020	Year over Year Variance	% Variance
Storm Water Fees	\$ 15,833	\$ 39,264	\$ 23,431	148.0%
	\$ 15,833	\$ 39,264	\$ 23,431	148.0%



CITY OF LAKELAND

SOLID WASTE FUND

MONTHLY RECEIPTS FY2021 VS. FY2020 (CASH BASIS)

	Month Ended 7/31/2019	Month Ended 7/31/2020	Year over Year Variance	% Variance
Solid Waste Collection Fees	\$ 105,295	\$ 106,790	\$ 1,495	1.4%
	\$ 105,295	\$ 106,790	\$ 1,495	1.4%



APPENDIX A – BUDGETARY TRANSFERS

THERE WERE NO BUDGETARY TRANSFERS MADE FOR THE CURRENT MONTH

